



# Descartes Denied Party Screening Customers Offer Their Perspectives

# G2 Highlights

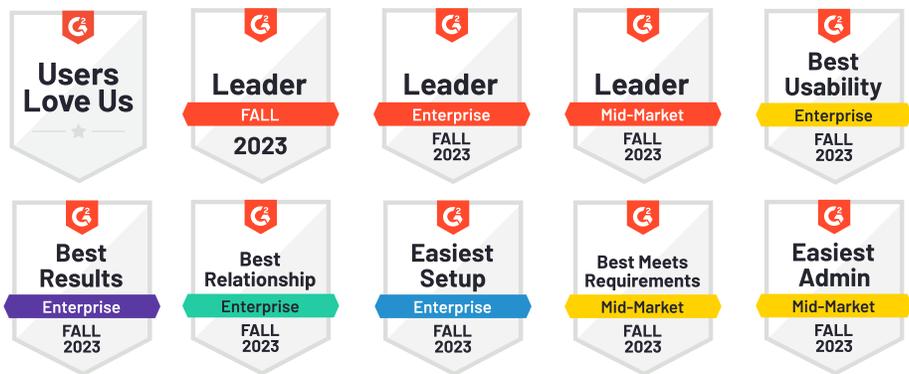
Descartes Denied Party Screening (also known as Descartes Visual Compliance and Descartes MK Denial) is a leading provider of a range of solutions covering third-party risk management compliance requirements as they relate to international trade regulations, including:

- Restricted and denied party screening
- OFAC compliance (incl. sanctioned ownership screening and OFAC 50)
- Compliance automation

## Descartes Denied Party Screening User Ratings



Descartes is a leader whose solutions help thousands of customers worldwide comply with stringent international trade compliance regulations as well as help drive business growth globally.



Based on customer feedback, Descartes Denied Party Screening is ranked by G2 as being among the best in user satisfaction, including ease of use and setup and quality of support. This document provides highlights of what our customers are saying about us. You can also check out our [reviews on G2](#).

*Note: Descartes Denied Party Screening forms part of a range of risk management solutions that customers use to successfully address compliance needs. Additional solutions include Export / Import classification (HTS, ECCN, ITAR among others), and Export documentation, license management, and beyond.*

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## Ease of Use

**Fantastic compliance tool.** Ease of use, convenience and details provided for all compliance needs. Added enhancements have made the day-to-day in compliance much less stressful, as the world is ever changing. The level of accuracy and additional auditing capabilities are high.

*Janeen G.*  
Trade Compliance Manager  
Mid-Market (51 – 1,000 employees)

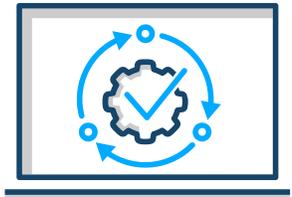


**Tool is easy to use and accurate.** Ease of use for screening customers by name and sales order number, and identifying potential risks on shipping orders to disbarred companies.

*Carol M.*  
Customer Service Representative  
Small Business (< 50 employees)

**Informative and very helpful.** [I like] the ease of the search as well as the quickness. Nothing to dislike when I use it. I have not had a bad experience.

*Michelle C.*  
Repair Control Clerk  
Enterprise (> 1,000 employees)



## User Friendly

**Very user friendly and provides great information.** [What I like is that it] helps screen for issues with potential vendors and identify issues that may arise. They are allowing us to do our due diligence on suppliers/companies and find out certain information which helps our compliance process.

*Gregg W.  
Supply Chain Specialist  
Enterprise (> 1,000 employees)*



**User friendly with accurate and fast results.** The entire process is easy, fast and makes it much more smooth to run compliance screenings. The wide scope of businesses that are checked and accurate results make us confident we do not send conflicted information.

*Katie S.  
Legal Assistant  
Mid-Market (51 - 1,000 employees)*

**Use to screen all entities.** The fact that the software rescreens all parties on a daily basis... ensuring clients and potential clients are not a risk to our business. It is exactly what we need to monitor our compliance needs. Plus keeping in check all requirements for our export licensable products.

*Stephen H.  
Director of Sales  
Small Business (< 50 employees)*



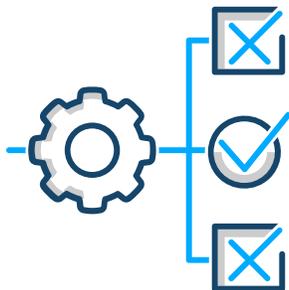
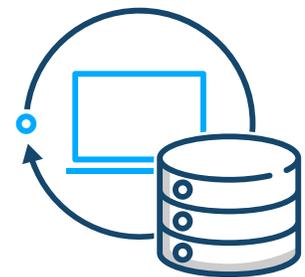


## Seamless Integrations

**Highly recommended for DPL/RPL screening.** Descartes has a very user-friendly interface. The ability to integrate with almost any business system has eliminated the need for manual screening. I have used other screening providers and this is the perfect fit for our large company. The pricing is also the most competitive in the industry. The reporting capabilities are also very useful.

*Kevin R.*

*Vice President, Trade Compliance  
Enterprise (> 1,000 employees)*



**Descartes Denied Party Screening has made sanctions screening so**

**simple.** What's most helpful about the tool is that it can easily integrate with other platforms like Salesforce and NetSuite.

*Verified User in Legal Services  
Enterprise (> 1,000 employees)*

**Trustable, complete and easy to use.** I like that Descartes Denied Party Screening can integrate with your material requirements planning system like Oracle and makes the screening process smooth and automated. The lists included and the information provided goes the extra mile to ensure the compliance of your operations.

*Paulina O.*

*Senior Program Manager, global Trade Compliance Automation  
Enterprise (> 1,000 employees)*



## Enhanced Productivity

**Critical for my job.** Descartes Denied Party screenings allow us to screen large groups of people at once - thereby allowing us to make certifications as needed (for example, when certifying that we have no restricted employees). The speed and clarity of the results allows me to focus my attention on other things, and thereby be more productive.

*Sarah S.*  
Export Control and Compliance  
Enterprise (> 1,000 employees)



**Great tool! If you ship internationally, you need to have.** Using Descartes VC, we can simply and seamlessly comply with all export rules of verifying the person you are shipping to is not on the Denied Party List. Our company has a complete ISO export compliance program. The first step is running all involved parties through the Descartes VC Denied Party Screening.

*Tommy N.*  
Operations Manager  
Small Business (< 50 employees)

**Very useful screening tool.** Provides details of the parties we are screening around the world. The reports can be emailed and shared with others, as required.

*Abdelhamid E.*  
Senior Contracts Administrator  
Enterprise (> 1,000 employees)



## Reduced Risk

**Descartes Denied Party Screening.** It helps us to prevent not being compliant in or international shipments and transactions. It allows us to screen in one row all the parties involved without having to screen one by one manually. It saves us time and reduces risk.

*Paulina O.*

*Senior Program Manager, global Trade Compliance Automation  
Enterprise (> 1,000 employees)*



**Descartes Visual Compliance.** The main problem this tool helps us to resolve is that it identifies potential denied parties, reducing risk.

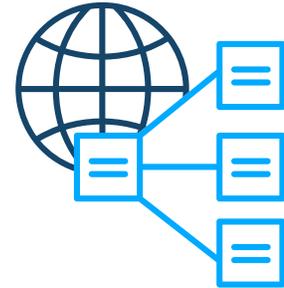
*James B.*

*Account Executive – Partner Relations  
Mid-Market (51 – 1,000 employees)*

**Customizable risk profile.** Descartes Denied Party Screening is both easy to use and customizable to fit our business profile. It is helping us get our workflow paths aligned with our current business structure.

*Julie P.*

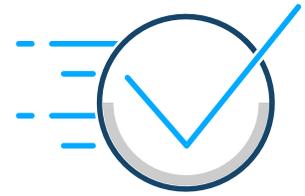
*Director of Contracts and Agreements  
Small Business (< 50 employees)*



## Strong Customer Service

**Descartes Denied Party Screening is critical to our compliance program.** We are able to tailor the screening lists based on our needs. In addition, we can do large batch screenings and get the results back in minutes. The customer service team is friendly, responsive and helpful.

*Sarah S.  
Export Control and Compliance Officer  
Enterprise (> 1,000 employees)*



**Descartes Visual Compliance.** What I like best are the interface, user friendly system, and customer service quick response.

*Ahmed O.  
Supply chain MIS Senior Specialist  
Mid-Market (51 - 100 employees)*

**Very helpful.** Descartes Denied Party Screening offer many training opportunities which is very helpful to us in our process.

*Verified user in Airlines/Aviation  
Small Business (< 50 employees)*





## Descartes Denied Party Screening Awards

Descartes Denied Party Screening is the top rated provider of a range of solutions covering third-party risk management compliance requirements as they relate to international trade regulations, including restricted and denied party screening, OFAC compliance (sanctioned ownership screening and OFAC 50), and compliance automation.

G2's Best Software Awards 2022 are based on authentic, verified reviews. G2's research team analyzed these reviews to determine the top products and companies in 2022 across a variety of categories.

G2 awards are determined by a combination of G2.com's Satisfaction and Market Presence scores—taking into account customer satisfaction, quality of reviews received, and external data sources that indicate popularity.

### Descartes Denied Party Screening User Ratings



#### Ease of Use

Third Party & Supplier Risk Management  
Average: 8.4



#### Quality of Support

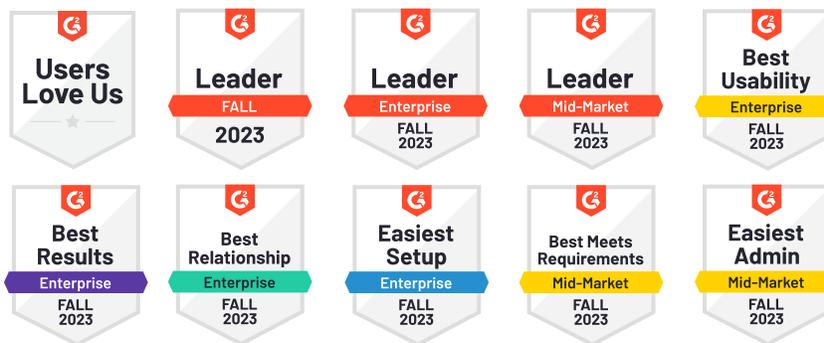
Third Party & Supplier Risk Management  
Average: 8.9



#### Ease of Setup

Third Party & Supplier Risk Management  
Average: 8.3

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## How Descartes Can Help

The Descartes Systems Group has the expertise and technological know-how to deliver end-to-end solutions and data to organizations to help them remain compliant with compliance regulations from across the world – including denied party screening and sanctioned ownership rules. Different kinds of solutions to meet your needs are available via Descartes Visual Compliance and Descartes MK Data Services): From ad-hoc web-based screening solutions that require minimal deployment times and training, to integrated screening solutions that can be embedded in an organization's existing CRM, ERP, or other business systems, to providing extensive datasets for organizations to deploy and leverage in their own workflows, Descartes screening solutions can help provide comprehensive compliance coverage for organizations of all sizes and across industries.

[Contact Us](#) for more Information.

## About Descartes Systems Group

Descartes (Nasdaq:DSGX) (TSX:DSG) is the global leader in providing on-demand, software-as-a-service solutions focused on improving the productivity, performance and security of logistics-intensive businesses. Customers use our modular, software-as-a-service solutions to route, schedule, track and measure delivery resources; plan, allocate and execute shipments; rate, audit and pay transportation invoices; access global trade data; file customs and security documents for imports and exports; and complete numerous other logistics processes by participating in the world's largest, collaborative multimodal logistics community. Our headquarters are in Waterloo, Ontario, Canada and we have offices and partners around the world.

Learn more at [www.descartes.com](http://www.descartes.com) and connect with us on [LinkedIn](#) and [Twitter](#).

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## Uniting the People & Technology That Move the World.